

## **STATE OF NEW HAMPSHIRE** 2017 Statement of Income and Expenses

for LOBBYISTS (RSA Chapter 15)

## RECEIVED

PLEASE PRINT

JUL 26 2017

I. Name of Lobbyist(s) Bruc	e A. Berke		NEW HAMPSHIRE DEPARTMENT OF STATE			
II. Name of lobbyist's partners	hip, firm or corporation, if an	ny:				
Sheehan Phinney Capitol C	Froun					
	ership, firm or corporation)	***				
( value of partir	Jonip, min (A corporation)					
Two Eagle Square	Concord	NH	03301			
Business Address: (Street)	(Town/City)	(State)	(Zip Code)			
(603) 228-2370	(603) 224-8899	email bberke@sheeh	an com			
(Telephone)	(Fax)	- Condit Occinowsitedia				
III. This statement covers: (Chereportable expense transactions  All reportable transactions o	s which are not attributable to	ts for each client, OR you m ay o any one client). the reporting date relative to the				
7.11 reportable transactions o	courting in the months prior to	the reporting date relative to the	tonowing chem.			
Altria Client Services LL	<u>.C and its Affiliates – P</u>	<u>hilip Morris USA Inc., .</u>	<u> John Middleton Co.,</u>			
U.S. Smokeless Tobacco	Co., and NuMark LLC	•				
(Fu	Il Name of Client as it appears	on the Lobbyist Registration Fo	orm)			
OR All reportable transactions be unrelated to any particular client	y the lobbyist (including the lo	bbyist's family), or the lobbying	; firm listed below which are			
IV. Date of Report April 26	5, 2017	July 26, 2017 🖂				
Reports cover: activity from dat		activity from 4/1/17 to 6/30/1	7			
	r 25, 2017 🔲	January 31, 2018 🔲				
activity from	7/1/17 to 9/30/17	activity from 10/1/17 to 12/3	1/17			
V. There have been no fees received and no reportable transactions made since the last report.   If this box is checked, complete just this form and submit it to the Secretary of State's Office, State House, Room 204, Concord, NH 03301.						
VI. Check if additional reports are attached:  ☐ If you have received fees or made expenditures, you must file Addendum A- Fees and Expenses ☐ If you have paid an honorarium or reimbursed expenses, you must file Addendum B- Report of Honorariums or Expense Reimbursement ☐ If you, your firm, or your family has made political contributions, you must file Addendum C- Political Contributions						
Sworn Statement/Affirmation by I have read RSA 15, RSA 15-B at the best of my knowledge and be	nd RSA 664 and hereby swear	or affirm that the foregoing info	ormation is true and complete to			
Ka Theul		July 24 2017				
(Signature of lobbyist)		<u>July 26, 2017</u> (Date)	)			
Bruce A. Berke (Print Name of lobbyist)						



## STATE OF NEW HAMPSHIRE

## Lobbyists Fees and Expenses Addendum A

(RSA Chapter 15:6)

P	I. N	I. Name of Lobbyist(s) Bruce A. Berke				
L E II. Name of lobbyist's partnership, firm or corporation, if any:						
A S E	She	(Name of partnership, firm or corporation)  III. Name of Client Altria Client Services LLC and its Affiliates – Philip Morris USA Inc., John Middleton Co., U.S. Smokeless Tobacco Co., and NuMark LLC  Date July 26, 2017  IV. Fees Received Indicate the gross amount of all fees received from the client identified above that are related, directly or indirectly, to lobbying, including fees for services such as public advocacy, government relations, or public relations services including research, monitoring legislation, and related legal work. The gross fee amount reported shall not be reduced by any expenses:				
e P R						
I N T	Indi inch					
	a)	Total of all fees received in this reporting period	a) \$ <u>13,500.00</u>			
	b) Total of all fees received this calendar year, prior to this reporting period b) \$ 13,500.00  (This should equal the total of all prior monthly reports for this calendar year)					
	c)	Total of all fees received to date (Add lines a and b)	c) \$ <u>27,000.00</u>			
	d) Indicate the amount of any such fees that are due, but have not yet been paid d) \$					
	Lob report unrecate and mea give less) any to be rece	Expenses: byist(s)/Lobbying partnerships, firms, or corporations are required to report orts are to be filed for expenditures made relative to each elient and if expendated to any one client a separate report may be filed for the lobbyist(s)/figories of expenses: (a) the aggregate total of all expenses paid during the reportice expenses; (b) the aggregate total of all individual expenses where the als purchased during a business lunch where the cost was \$25.00 or less, pure on to the person being lobbied, purchase of a ceremonial object given to a (c) an itemized statement of each individual expenditure made during purpose not covered by (a) (for example: purchase of a meal with value of ge given to the subject of lobbying with a value greater than \$25, but not greater on the person being lobbied. Expenses for honorariums, expense reimbursement, or political contrashould not be reported on Addendum A.	ditures are made by the lobbyist(s)/firm that are rm. Expenses are to be reported in one of three corting period for salaries, benefits, support staff, expenditure was of \$25.00 or less (for example: hase of a pen with a value of less than \$10 that is person being lobbied with a value of \$25.00 or greater than \$25.00 for greater than \$25.00 for greater than \$25, purchase of a ceremonial object ter than \$50, restaurant expenses for a legislative			
	a)	Total aggregate expenses for this reporting period for salaries, benefits, support staff, and office expenses, related directly or indirectly to lobbying.	a) \$ <u>6,036.24</u>			
	b)	Total aggregate of expenditures during this reporting period, not reported in a), of \$25 or less.	b) \$			
	c)	Total of all itemized expenditures reported in detail in section VI.	c) \$			

d)	Total expenses for this reporting period (Add lines a, b and c)	d) \$ 6,036.24
e)	Total of expenses paid this calendar year, prior to this reporting period (This should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount on line f of addendum A for last month's reporting the should be the amount of the should be the amount of the should be the amount of the should be the should	e) \$ <u>6,100.40</u> ort)
f)	Total of all expenses year to date	F) \$ <u>12,136.64</u>
Pro	Other Expenses: vide the following detail for all expenditures of more than \$25 made from uding by whom paid or to whom charged.	lobbying fees during this reporting period,
Pai	1:	Amount:
		\$
		\$
		\$
		\$
		\$
		\$
	orn Statement/Affirmation by Lobbyist	
	ve read RSA 15, RSA 15-B and RSA 664 and hereby swear or affirm that the and complete to the best of my knowledge and belief.	the foregoing information
(Sig	Jul gnature of lobbyist)	(Date)
	nt Name of lobbyist)	